



ALLEGIANCE
BUSINESS ADVISORS

Allegiance Business Advisors (ABA) is an exit planning division of Allegiance Capital Corporation. Allegiance Capital is a 30-year old international investment banking firm that is headquartered in Dallas, Texas. We specialize in the middle market and concentrate on working with growing, privately held companies.

Why Exit Planning?

Many owners of privately held businesses have common challenges:

- Owners of closely held and family owned businesses would like to exit the business within the next five years and have no strategy to maximize the value of their business.
- Owners have not taken active steps to transition out of ownership.
- Owners have simply been too busy working in their business to be working on it.

Proper knowledge and preparation can mean millions of dollars to you when you ultimately leave your company. Start Exit Planning today and you can help to avoid the sad (but too common) fate of many business owners.

An Exit Planning process begins by asking yourself the questions that follow. Your Exit Plan will begin to be created as you answer each of the following questions affirmatively:

1. Do you know your retirement goals and what it will take — in cash — to reach them?
2. Do you know how much your business is worth today, in cash?
3. Do you know the best way to increase the income stream generated by your ownership interest?
4. Do you know how to sell your business to a third party and possibly lower your taxes?
5. Do you know how to transfer your business to family members, co-owners, or employees while lowering taxes and potentially enjoying financial gain?
6. Do you have a continuity plan for your business if the unexpected happens to you?
7. Do you have a plan to help secure finances for your family if the unexpected happens to you?

These questions are almost misleadingly simple to ask, but to answer them affirmatively requires thought and action on your part.

Creating and implementing your Exit Plan may be the most important business and financial event of your life.

To learn more about exit planning solutions please contact:

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